



TECHNICAL ADVISORY SERVICES FOR LAW FIRMS AND LEGAL PRACTICES

In technical disputes, having the support of an expert from the outset strengthens case knowledge and increases the likelihood of success.

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FOUR-C experts®

CONSTRUCTION CONTRACTS CLAIMS CONCILIATION

CLARITY FOR YOU AND YOUR CLIENTS

Understanding the true prospects of success in a dispute and defining the optimal strategy from the outset requires consideration of both technical aspects and industry best practices. Before filing a claim, benchmark your client's position against the opinion of an independent, neutral technical expert. Leverage FOUR-C's specialists for document disclosure and preparation of cross-examinations to maximise your outcomes.

THE TECHNICAL PERSPECTIVE OF CASES

Construction disputes typically involve both legal and technical issues. In most cases, the substance is highly technical in nature. Accordingly, your case cannot rest solely on procedural arguments: it is essential to analyse the technical facts at the heart of the dispute from the very beginning.

Our team will help you identify critical substantive evidence and develop a robust defence strategy grounded in technical facts, regulations, and industry standards, including:

- **Risk management**
- **Change management**
- **Delays and acceleration**
- **Loss of productivity**
- **Non-conformities**
- **Defects**
- **Punch list items**
- **Cause-and-effect links**
- **Quantum assessment**
- **Financial impacts**
- **Warranties and sureties**
- **Indirect costs and overheads**
- **Damages and penalties**



FOUR-C PROVIDES THE FOLLOWING TECHNICAL SUPPORT TO LAWYERS:

1 TECHNICAL ASPECTS OF CONTRACT DRAFTING ALIGNED WITH BEST PRACTICES

If your task is to draft a construction contract, our support will enable you to define interfaces and technical obligations precisely, ensuring that parties adhere to industry best practices and thereby reducing the potential for disputes. Our experience in infrastructure projects and arbitration supports the proper definition of technical aspects that are frequently underspecified in contracts.

2 PRE-ARBITRATION TECHNICAL AND CONTRACTUAL ASSESSMENT

From strategy definition to realistic case assessment, we support legal counsel with an independent technical perspective grounded in best practices and international standards (AACE, SCL, FIDIC, NEC, etc.), our experience, and demonstrable (documented) facts. Our systematic engagement process enables clear identification of the key aspects that an arbitral tribunal will evaluate, thereby providing a clear picture of the case's strengths and weaknesses.

3 ORGANISATION OF RELEVANT INFORMATION AND DOCUMENTS

The primary challenge in construction arbitration is the sheer volume of technical documents, and it is precisely these documents that must be evaluated to determine their significance.

Our systematic methodology classifies and organises the relevant information, ensuring rapid and efficient access for processing. This significantly reduces the time and effort required to assess each document's relevance.

As this information lies outside your field of expertise, you might mistakenly consider it irrelevant, yet it is the technical essence needed to present a case correctly and improve your chances of success.

4 SUPPORT AT HEARINGS AND CROSS-EXAMINATIONS

At hearings, a technical expert can make all the difference by clearly explaining the substantive issues. We provide support in the preparation of presentations and technical models (including BIM), as well as in the preparation of strategic cross-examinations that reveal the technical truth of the case. Our support guarantees strength and confidence throughout the entire process.



Clear contract drafting that prevents disputes and ensures compliance.



Technical-contractual evaluation of contracts to strengthen pre-arbitration strategies.



Organisation of key technical documentation for effective case presentation.



Expert technical support at hearings and in cross-examination preparation.

ABOUT US

We have partnered with our clients since 2010, first as CAA México and now as FOUR-C Experts, an international firm with offices across Latin America and Europe. We deliver a comprehensive range of consultancy services, including contract management, expert analysis, advisory, and training for construction projects and dispute resolution proceedings.

Our team comprises international professionals across multiple disciplines, enabling us to address complex, multidisciplinary matters with the highest level of expertise.

OUR CLIENTS AND THEIR SECTORS

Our clients include numerous contractors, subcontractors, and project owners, as well as public authorities, PPP concessionaires, and law firms.

We serve the construction industry across sectors including energy, oil and gas, industrial facilities, telecommunications, transportation, healthcare, mining, water infrastructure, and building projects.

OUR SERVICES



Success Lies in the Details



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TRAINING AND COACHING IN CONTRACT MANAGEMENT AND CHANGE MANAGEMENT

Strengthening your team's contractual understanding and application of best practices prevents uncompensated work and ensures contract compliance.

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In any construction contract, scope and conditions commonly evolve throughout the project lifecycle. These changes inevitably impact both the projects themselves and the organizations involved. Whether you are a project owner or a contractor, you must be prepared to manage them effectively.

FOUR-C can help you minimize the gray areas that frequently give rise to disputes during project execution. Our team will train your staff to recognize potential change scenarios, ensuring early detection and notification, as well as the implementation of appropriate measures for proper contractual administration.

SHARED KNOWLEDGE, A SOURCE OF VALUE CREATION

Drawing on extensive experience in both domestic and international arbitration, FOUR-C delivers significant value to your ongoing projects by minimizing disputes, preserving contractor–client relationships, and safeguarding your financial interests.

The construction industry employs complex and sophisticated analytical methodologies, and mastering these is essential for properly substantiating certain claims. This capability is critical both for contractors pursuing claims and for owners defending against unfounded demands.



“Training translates into action, and talent into better results.”

WHY FOUR-C?

Our arbitration expertise, developed through dozens of cases in which we have served as expert witnesses, can be fully leveraged by your team without the need to hire a full-time professional with equivalent experience.

Moreover, FOUR-C's experts bring solid professional backgrounds in construction project management, acquired prior to their work as arbitration experts, primarily in infrastructure project development.

Whether your company is the project owner or the contractor, by working with us:

- 1 Your team will gain access to a multidisciplinary group of experts who can provide targeted or ongoing support for the professional management of your contracts.**
- 2 You will leverage extensive experience in matters that frequently give rise to disputes.**
- 3 You will not require these services on a full-time basis, nor will they be limited to a single area of expertise..**
- 4 Disputes will be prevented or minimized, and their resolution expedited in accordance with contractual terms..**
- 5 The legal perspective on your contracts will be complemented by our technical and impartial viewpoint.**

Our experience in organizing documentation around contractual rights and obligations ensures swift and efficient access during dispute resolution proceedings.

We assist in identifying productivity variations and analyzing their root causes-a vital aspect of maintaining the balance of rights and obligations under a contract.

TRAINING

Our training programs focus on delivering knowledge and skills through tailored courses, covering topics from contract familiarization, risk management, and professional change and claims management, to specialized subjects such as schedule impact analysis and the fundamentals of productivity loss claims.

COACHING

Our experts provide continuous support for your projects, leveraging their extensive experience in construction disputes to ensure that changes are identified, notified, and addressed promptly-thereby preventing late claims and the accumulation of unresolved disputes.

FOUR-C provides dedicated telephone support, giving you access to an independent perspective on any dispute or emerging issue.

With minimal investment, we ensure that your contract management remains aligned with industry best practices.

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NUESTROS SERVICIOS



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